

## Message Text

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ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10  
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00  
AID-05 SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-15 /119 W  
-----100791 231055Z /11

P 231018Z MAR 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 7577  
INFO AMEMBASSY TOKYO

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 04435

USMTN

PASS STR ELECTRONICALLY FOR ACTION

E.O.11652: N/A  
TAGS: ETRD, GATT, MTN, JA  
SUBJECT: STRAUSS/USHIBA MEETING APRIL 10--PROSPECTIVE  
AGENDA TOPICS

1. BEGIN SUMMARY: AMBASSADORS SAWAKI AND MCDONALD EX-  
CHANGED VIEWS MARCH 22 ON ITEMS THEY ANTICIPATED AMBAS-  
SADOR STRAUSS AND MINISTER USHIBA WOULD WANT TO TAKE UP AT  
THEIR BILATERAL MEETING APRIL 10. LIST INCLUDES: MTN  
OFFERS, SAFEGUARDS, GOVERNMENT PROCUREMENT, WHEAT CONFER-  
ENCE FOLLOW-UP, SUBSIDIES/CVD, KEY LDC ISSUES (S&D, FRAME-  
WORK), AND MISCELLANEOUS (INCLUDING BRIEF REFERENCE TO  
CUSTOMS VALUATION). END SUMMARY.

2. AMB SAWAKI IS RETURNING TO TOKYO THIS WEEKEND TO  
ASSIST IN INTRA-GOJ PREPARATIONS FOR USHIBA VISIT TO  
GENEVA APRIL 10. HE REQUESTED MEETING WITH AMB MCDONALD  
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MARCH 22 TO EXCHANGE VIEWS ON TOPICS THEY CONSIDERED THEIR  
PRINCIPALS SHOULD BE PREPARED TO ADDRESS.

3. AMB MCDONALD INDICATED STRAUSS WOULD PROBABLY WANT TO  
FOCUS ON THREE ISSUES:

(A) MTN OFFERS, I.E., STATUS OF WORK AND TIMETABLE

FOR BRINGING OUR RESPECTIVE OFFERS UP TO A MUTUALLY-  
ACCEPTABLE LEVEL AND IDENTIFICATION OF KEY PROBLEM AREAS.

(B) SAFEGUARDS, I.E., STATUS OF JOINT U.S.-JAPANESE  
EFFORTS TO DEVELOP AN ACCEPTABLE AGREEMENT ON SAFEGUARDS  
AND POSSIBLE RESOLUTION OF ANY OUTSTANDING DIFFERENCES.

(C) GOVERNMENT PROCUREMENT, I.E., THE NEED FOR A MORE  
POSITIVE, FORTHCOMING JAPANESE POSITION.

4. AMB SAWAKI AGREED FOREGOING TOPICS SHOULD BE DISCUSSED  
AND OFFERED FOLLOWING BRIEF COMMENTS ON EACH:

(A) RE OFFERS, HE PROBED FOR INDICATION OF AREAS OF  
GREATEST CONCERN ABOUT JAPAN'S OFFERS. MCDONALD SAID OUR  
CONCERNS WERE ACROSS-THE-BOARD (TARIFFS AND NTMS AFFECTING  
BOTH INDUSTRY AND AGRICULTURE AND IT WAS NOT JUST A  
QUESTION OF A HANDFUL OF ITEMS. IN THIS CONNECTION, WE  
ADVISED SAWAKI WE WOULD GIVE UKAWA OUR REQUESTS FOR  
SUPPLEMENTARY NON-AGRICULTURAL TARIFF OFFERS ON MARCH 24.  
SAWAKI SAID U.S. OFFER IS DEFICIENT DUE TO UNCERTAINTY  
ABOUT U.S. INTENTION ON ASP, FINAL LIST, CONVERSION OF  
SPECIFIC RATES TO AVE.

(B) RE SAFEGUARDS, SAWAKI NOTED JAPANESE DRAFT ON  
MFN/SELECTIVITY HAD BEEN SENT TO US YESTERDAY (TEXT IN  
GENEVA 04411) AND HE HOPED BILATERAL CONTACTS NEXT WEEK  
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WOULD BRING US CLOSER TOGETHER ON THIS ISSUE.

(C) ON GOVERNMENT PROCUREMENT, UKAWA SAID THIS WEEK'S  
MEETING OF SUBGROUP HAD HAD SALUTARY EFFECT OF "EDUCATING"  
JAPANESE OFFICIALS FROM TOKYO THAT THEIR STAND-PAT  
POSITION WON'T WORK.

5. SAWAKI INDICATED HE EXPECTED USHIBA WOULD WISH TO  
RAISE A FEW OTHER ISSUES:

(A) WHEAT CONFERENCE. JAPAN IS DISTURBED ABOUT POS-  
SIBILITY OF NO RESUMPTION OF WHEAT NEGOTIATIONS UNTIL  
SEPTEMBER. SAWAKI SAID SUCH A DEFERRAL WOULD CAST DOUBT  
ON VIABILITY OF MID-JULY WINDUP FOR MTN AND WOULD ALSO  
ADVERSELY AFFECT JAPAN'S INTEREST IN COOPERATING ON MEAT  
AND DAIRY. MCDONALD SAID WE HOPED WHEAT CONTACT GROUP  
COULD NARROW DIFFERENCES SUFFICIENTLY DURING MAY TO PERMIT  
RESUMPTION OF CONFERENCE ABOUT MID-JUNE.

(B) SUBSIDIES/CVD. SAWAKI SAID JAPAN PRETTY MUCH IN  
THE DARK ABOUT U.S.-EC DISCUSSIONS, RECOGNIZED IMPORTANCE  
OF SOLUTION, AND SAID GOJ HAS DELIBERATELY AVOIDED TAKING

SIDES IN U.S.-EC DISPUTE.

(C) CUSTOMS VALUATION. SAWAKI THOUGHT USHIBA WOULD BE INTERESTED IN CONFIRMATION THAT U.S. IS SERIOUS IN PROCEEDING WITH NEGOTIATIONS AIMED AT NEW SYSTEM BASED ON EC DRAFT CODE. MCDONALD SAID WE WERE INDEED SERIOUS AND WERE ON RECORD AS WILLING TO BASE NEGOTIATIONS ON EC TEXT ALTHOUGH WE WOULD WANT SOME CHANGES.

(D) LDC ISSUES. SAWAKI THOUGHT USHIBA AND STRAUSS SHOULD CONSULT ABOUT WHERE WE ARE HEADING ON A FEW KEY LDC ISSUES SUCH AS ENABLING CLAUSE AND EXPORT RESTRAINTS. MCDONALD AGREED THIS DESERVED SOME ATTENTION BY PRINCIPALS,

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AID-05 SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-15 /119 W

-----100787 231056Z /11

P 231018Z MAR 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 7578  
INFO AMEMBASSY TOKYO

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 04435

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MTN RESULTS AND BRINGING LDCE INTO THE SYSTEM.

6. SAWAKI AND MCDONALD BOTH NOTED THEY COULD NOT PRECLUDE THEIR PRINCIPALS RAISING OTHER ISSUES, BUT AGREED ON PERSONAL BASIS THAT THE LIST SUMMARIZED PARA 1 ABOVE OFFERED SCOPE FOR SUBSTANTIVE BILATERAL APRIL 10. BOTH THOUGHT MINIMUM OF 2 HOURS WOULD BE NEEDED FOR THIS PURPOSE. CULBERT

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## Message Attributes

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**Concepts:** MEETING AGENDA, PLANNING MEETINGS  
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**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
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**Errors:** N/A  
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**Review Markings:**  
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